

# PrepAwayExam

PrepAwayExam

> Contact Us

Login / Register

Search...



HOME

ALL VENDORS

★ GUARANTEE

? FAQ

TESTIMONIALS

CART (0)

## Pass Your Next Certification Exam Fast!

Everything you need to prepare, learn & pass your certification exam easily.

365 days free updates. First attempt guaranteed success.

Try **Online Engine** before you buy

### Instant Download



After Payment, our system will send you the products you purchase in mailbox in a minute after payment. If not received within 2 hours, please contact us.

### 365 Days Free Updates



Free update is available within 365 days after your purchase. After 365 days, you will get 50% discounts for updating.



### Money Back Guarantee

Full refund if you fail the corresponding exam in 60 days after purchasing. And Free get any another product.



### Security & Privacy

We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.

<http://www.prepawayexam.com/>

High-efficient Exam Materials are the best high pass-rate Exam Dumps

**Exam :** Hp2-B29

**Title :** Consulting on HP Printing Solutions

**Vendors :** HP

**Version :** DEMO

NO.1 Where can you apply the knowledge learned while implementing solutions for a customer who is part of a vertical market?

- A. in all vertical markets
- B. in your own business
- C. with other similar customers
- D. with enterprise customers

Answer: D

NO.2 What helps you to successfully sell and implement a solution.?

- A. Experience
- B. revenue sharing
- C. supplies knowledge
- D. transactional selling knowledge

Answer: D

NO.3 Where is the best place to find information about HP solutions?

- A. HP Easy Fix
- B. HP Partner Portal
- C. HP Instant Reference Guide
- D. HP Global Solutions Catalogue

Answer: B

NO.4 What do you need in order to provide your customer with an HP printing solution? (Select two.)

- A. knowledge of the HP portfolio
- B. an understanding of your customer's needs
- C. the ability to identify competitive situations
- D. knowledge of how to deliver complex technology
- E. an understanding of your customer's corporate structure

Answer: B, E

NO.5 What are the results of using HP MFP to consolidate the functionality of several devices? (Select two.)

- A. increased space
- B. increased toner life
- C. increased functionality
- D. increased paper savings

E. increased storage capacity

Answer: A, E